



Business Overview & Capabilities



COMPANY OVERVIEW



HISTORY: SofiaITC was incorporated in 2012 as a Veteran Owned Small Business (VOSB) Enterprise IT and Cybersecurity Solutions and Services provider by Mr. James Quilty following 21 years of combined Military Intelligence service in the US Army and Federal I.T. Contractor.

MANAGEMENT: SofiaITC's corporate structure allows each Program Manager (PM) to communicate directly with executive staff allowing PMs to focus on providing excellent customer service.

QUALITY ASSURANCE: SofiaITC follows the CMMI (Capability Maturity Model Integration) process and models its business practices after these best practices to ensure corporate effectiveness and integrity.

ADMINISTRATION AND COST CONTROL: SofiaITC uses appropriate accounting applications for project control and our finances are independently audited to ensure fidelity of financial management.

ORGANIZATIONAL DEPTH: In addition to hiring talented employees, SofiaITC has a highly skilled executive staff and retains independent consultants in multiple business disciplines to readily respond to customer needs.

CERTIFICATIONS:



SERVICES



DATA CENTER SOLUTIONS/MIGRATIONS/VIRTUALIZATION

- DATA CENTER ASSESSMENTS, ARCHITECT, & SOLUTIONS
- ON-PREMISE/CLOUD/HYBRID SOLUTIONS/MIGRATIONS (AWS/AZURE/ONX)
- SAAS, PAAS, IAAS SOLUTIONS
- ACTIVE DIRECTORY/EXCHANGE SOLUTIONS/MIGRATIONS (O365)
- VIRTUALIZATION SOLUTIONS/MIGRATIONS (HYPER-V/VMWARE/CITRIX)
- HARDWARE/SOFTWARE INSTALLATIONS/CONFIGURATIONS
- NETWORK INFRASTRUCTURE IMPLEMENTATION/CONFIGURATION
- OPERATIONS, ADMINISTRATION, & MAINTENANCE (OA&M)

MANAGED SERVICE PROVIDERS (MSP)

- MANAGED SECURITY SERVICE PROVIDER (MSSP)
- MANAGED NETWORK PROVIDER (MNSP)
- MANAGED VIRTUALIZATION SERVICE PROVIDER (MVSP)

CYBERSECURITY

- SECURITY AUDITS, ASSESSMENTS, MITIGATION STRATEGIES, AND IMPLEMENTATION
- INFORMATION SYSTEMS SECURITY ENGINEERING
- RISK MANAGEMENT
- STRATEGIC INFORMATION SECURITY
- COMMERCIAL SECURITY SERVICES
- COMPLIANCE IMPLEMENTATION (NIST, RMF, DIACAP, CISEcurity, HIPAA, EPHI, PCI DSS, SOX, COBIT)

PROGRAM MANAGEMENT OFFICE

- BUSINESS PROCESS MANAGEMENT
- PMO DEPLOYMENT, OPERATIONS, AND ENHANCEMENTS
- PROJECT PORTFOLIO MANAGEMENT
- PROGRAM/PROJECT MANAGEMENT
- CHANGE MANAGEMENT
- SUPPLY CHAIN OPTIMIZATION
- RESOURCE MANAGEMENT



CERTIFICATIONS & COMPLIANCE



SofiaITC employees and executive staff are highly trained and educated across a spectrum of disciplines. Key management personnel hold MBAs and/or Master degrees in Cyber Intelligence, Computer Science, and Leadership.

Personnel Certifications:

Project Management Professional (PMP)
I.T. Infrastructure Library v3 (ITILv3)
Cisco Certified Design Professional (CCDP)
Certified Information Systems Security (CISSP)
Certified Virtualization Expert (CVE)
USMC DIACAP Validator
Information Assurance (IA)
Graduate Certificates in Information Security

SofiaITC employees include:

- Former Business, IT, IA consultants
- Retired Senior Military and Civil Servants
- Technologists from the government and commercial sectors
- Security cleared IT, IA, Intelligence Analysts, and Program Managers

Compliance:

- Project Management Institute (PMI)
- I.T. Infrastructure Library v3 (ITILv3)
- National Institute of Standards and Technology (NIST)
- Health Insurance Portability and Accountability Act (HIPAA)
- Payment Card Industry Data Security Standard (PCI DSS)
- Sarbanes-Oxley (SOX)
- Control Objectives for Information and Related Technologies (COBIT)
- Defense Information Systems Agency Security Technical Implementation Guides/National Security Agency (DISA STIGs/NSA) Security Configuration Guides



CONTRACT EXPERIENCE



Neoteryx, Torrance, CA:

- Migration of Vimedica (Berlin, DE) infrastructure to Amazon Web Services (AWS) Cloud and applying/preparing environment for HIPAA Compliance audit

Unified Technologies, Miami, FL (partner):

- Provide Program Management (PM) & Subject Matter Expert (SME) support for Bahamas & Cayman Island projects; Enterprise IT Infrastructure Refresh and Network Infrastructure Refresh

KLX, Miami, FL:

- Provide PM & SME support for planning and migration of Active Directory, Office 365, and EMS for KLX Aerospace Solutions

Federal Bureau of Investigation, Washington, DC:

- Provide Strategic and Program level support for planning, testing, installing, configuring, certification & accreditation of AUTODIN/DMS Messaging Solution

Greyson Technologies, Fort Lauderdale, FL (partner):

- Provided PM support for planning, installing, and configuring of Cisco Unified Communications & Call Center solution for Florida Institute of Technology



CONTRACT EXPERIENCE



OnX, Washington, DC (partner):

- Provided PM & SME support for planning, analysis, and remediation/stabilization of the current Windows Server 2003 Active Directory in preparations for the Exchange 2007 to 2013 Migration, support for HP Blade Chassis upgrades, implementation of Brocade VDX Switches, & VMware Database migrations

Saint Security Services, Springfield, VA:

- Provide PM support for planning SIDR initiative in investigating, developing, prototyping, and transitioning an architectural design for a SCADA solution
- Writing Sources Sought, RFI, RFQ, RFP Responses, and SOWs

White Badger Group, Breinigsville, PA:

- Provide PM and Consultancy support on the Zambia Threat & Risks Vulnerability Assessment Consultancy (ZTRVAC) project enabling the Zambian Governments ICT systems to be both secure and integrated for resource sharing

US Special Operations Command, Tampa, FL:

- Provide PM and Consultancy support on the Datacenter Strategy Assessment project providing a Distributed Datacenters Consolidation Recommendation for both Infrastructure (SAAS, IAAS, PAAS, ITAAS) and Location



CONTACTS



Natalie Cunningham, BSBA
VP of Sales & Marketing
SofiaITC
(954) 547-2486 Mobile
natalie.cunningham@sofiaitc.com
www.sofiaitc.com

James A. Quilty, MBA, ITILv3
CEO
SofiaITC
(813) 321-5154 Office
(727) 520-3542 Mobile
james.quilty@sofiaitc.com
www.sofiaitc.com





Thank You!

Visit us at: www.SofiaITC.com

