



# Business Overview & Capabilities



# COMPANY OVERVIEW



**HISTORY:** SofiaITC was incorporated in 2012 as a Veteran Owned Small Business (VOSB) Enterprise IT and Cybersecurity Solutions and Services provider by Mr. James Quilty following 21 years of combined Military Intelligence service in the US Army and Federal I.T. Contractor.

**MANAGEMENT:** SofiaITC's corporate structure allows each Program Manager (PM) to communicate directly with executive staff allowing PMs to focus on providing excellent customer service.

**QUALITY ASSURANCE:** SofiaITC follows the CMMI (Capability Maturity Model Integration) process and models its business practices after these best practices to ensure corporate effectiveness and integrity.

**ADMINISTRATION AND COST CONTROL:** SofiaITC uses appropriate accounting applications for project control and our finances are independently audited to ensure fidelity of financial management.

**ORGANIZATIONAL DEPTH:** In addition to hiring talented employees, SofiaITC has a highly skilled executive staff and retains independent consultants in multiple business disciplines to readily respond to customer needs.

CERTIFICATIONS:



# SERVICES



## DATA CENTER SOLUTIONS/MIGRATIONS/VIRTUALIZATION

- DATA CENTER ASSESSMENTS, ARCHITECT, & SOLUTIONS
- ON-PREMISE/CLOUD/HYBRID SOLUTIONS/MIGRATIONS (AWS/AZURE/ONX)
- SAAS, PAAS, IAAS SOLUTIONS
- ACTIVE DIRECTORY/EXCHANGE SOLUTIONS/MIGRATIONS (O365)
- VIRTUALIZATION SOLUTIONS/MIGRATIONS (HYPER-V/VMWARE/CITRIX)
- HARDWARE/SOFTWARE INSTALLATIONS/CONFIGURATIONS
- NETWORK INFRASTRUCTURE IMPLEMENTATION/CONFIGURATION
- OPERATIONS, ADMINISTRATION, & MAINTENANCE (OA&M)

## MANAGED SERVICE PROVIDERS (MSP)

- MANAGED SECURITY SERVICE PROVIDER (MSSP)
- MANAGED NETWORK PROVIDER (MNSP)
- MANAGED VIRTUALIZATION SERVICE PROVIDER (MVSP)

## CYBERSECURITY

- SECURITY AUDITS, ASSESSMENTS, MITIGATION STRATEGIES, AND IMPLEMENTATION
- INFORMATION SYSTEMS SECURITY ENGINEERING
- RISK MANAGEMENT
- STRATEGIC INFORMATION SECURITY
- COMMERCIAL SECURITY SERVICES
- COMPLIANCE IMPLEMENTATION (NIST, RMF, DIACAP, CISECURITY, HIPAA, EPHI, PCI DSS, SOX, COBIT)

## PROGRAM MANAGEMENT OFFICE

- BUSINESS PROCESS MANAGEMENT
- PMO DEPLOYMENT, OPERATIONS, AND ENHANCEMENTS
- PROJECT PORTFOLIO MANAGEMENT
- PROGRAM/PROJECT MANAGEMENT
- CHANGE MANAGEMENT
- SUPPLY CHAIN OPTIMIZATION
- RESOURCE MANAGEMENT



# CERTIFICATIONS & COMPLIANCE



SofiaITC employees and executive staff are highly trained and educated across a spectrum of disciplines. Key management personnel hold MBAs and/or Master degrees in Cyber Intelligence, Computer Science, and Leadership.

## Personnel Certifications:

Project Management Professional (PMP)  
I.T. Infrastructure Library v3 (ITILv3)  
Cisco Certified Design Professional (CCDP)  
Certified Information Systems Security (CISSP)  
VMware Certified Professional 6 Data Center  
Virtualization (VCP6-DCV)  
USMC DIACAP Validator  
Information Assurance (IA)  
Graduate Certificates in Information Security

## SofiaITC employees include:

- Former Business, IT, IA consultants
- Retired Senior Military and Civil Servants
- Technologists from the government and commercial sectors
- Security cleared IT, IA, Intelligence Analysts, and Program Managers

## Compliance:

- Project Management Institute (PMI)
- I.T. Infrastructure Library v3 (ITILv3)
- National Institute of Standards and Technology (NIST)
- Health Insurance Portability and Accountability Act (HIPAA)
- Payment Card Industry Data Security Standard (PCI DSS)
- Sarbanes-Oxley (SOX)
- Control Objectives for Information and Related Technologies (COBIT)
- Defense Information Systems Agency Security Technical Implementation Guides/National Security Agency (DISA STIGs/NSA) Security Configuration Guides



# CONTRACT EXPERIENCE



## **Greyson Technologies, Fort Lauderdale, FL (partner):**

- Provide PM, Engineering, and Architectural support in planning, installing, upgrading, and configuring VMware and UCS Manager Infrastructures
- Provide PM support for planning, installing, and configuring Cisco Unified Communications & Call Center solution for Florida Institute of Technology

## **Unified Technologies, Miami, FL (partner):**

- Provide Program Management (PM) & Subject Matter Expert (SME) support for Bahamas & Cayman Island projects; Enterprise IT Infrastructure Refresh and Network Infrastructure Refresh

## **Neoteryx, Torrance, CA:**

- Migration of Vimedica (Berlin, DE) infrastructure to Amazon Web Services (AWS) Cloud and applying/preparing environment for HIPAA Compliance audit

## **KLX, Miami, FL:**

- Provide PM & SME support for planning and migration of Active Directory, Office 365, and EMS for KLX Aerospace Solutions



# CONTRACT EXPERIENCE



## **OnX, Washington, DC (partner):**

- Provide PM & SME support for planning, analysis, and remediation/stabilization of Active Directory in preparation for the Exchange 2007 to 2013 Migration
- Provide SME support for HP Blade Chassis upgrades, implementation of Brocade VDX Switches, & VMware Database migrations

## **Saint Security Services, Springfield, VA:**

- Provide PM support for planning SIDR initiative in developing, prototyping, and transitioning an architectural design for a SCADA solution

## **Federal Bureau of Investigation, Washington, DC:**

- Provide Strategic Engineering and Architectural support in planning, testing, installing, configuring, certification & accreditation of AUTODIN/DMS Messaging Solution and VMware Infrastructure

## **US Special Operations Command, Tampa, FL:**

- Provide PM and Consultancy support on the Datacenter Strategy Assessment project providing a Distributed Datacenters Consolidation Recommendation for both Infrastructure (SAAS, IAAS, PAAS, ITAAS) and Location



# CONTACTS



James A. Quilty, MBA, ITILv3  
CEO  
SofiaITC  
(813) 321-5154 Office  
(727) 520-3542 Mobile  
[james.quilty@sofiaitc.com](mailto:james.quilty@sofiaitc.com)  
[www.sofiaitc.com](http://www.sofiaitc.com)

Jessica Paull  
President  
SofiaITC  
(719) 694-1067 Office  
(719) 822-4525 Mobile  
[jessica.paull@sofiaitc.com](mailto:jessica.paull@sofiaitc.com)  
[www.sofiaitc.com](http://www.sofiaitc.com)





**Thank You!**

**Visit us at: [www.SofiaITC.com](http://www.SofiaITC.com)**

